

# CONSUMER 

$\mathbf{4 2 \%}$ Of brides are considering eco-friendly or sustainable options for their wedding

83\% Of brides are only wearing one dress for both the ceremony and reception

86\%
Of brides chose an all-white wedding gown vs. prints or hints of color

86\% Of brides chose a wedding gown they would not re-wear for any additional events
$67 \%$ Of brides opted for all-white looks for their bachelorette celebrations
$65 \%$ Of brides paid up front for services rather than a "Buy Now, Pay Later" option

93\% Of brides did not take out a loan for their wedding

DRESS SHOPPING TIMELINE


# HOW MANY DRESSES TRIED ON before the one 



## engagement wardrobe ANNOUNCEMENT SPEND


<\$100

\$100-\$500

>\$500

HONEYMOON WARDROBE SPEND

<\$100

\$100-\$500

>\$500

TREND Repoit

TOP BRIDESMAID COLORS

AZAZIE



Black


Terracotta

AZAZIE
Eucalppous


Eucalyptus

BRIDAL TRENDS


